

# Salesforce integration for Kaltura Events

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This article is designated for administrators.

### **About**

Salesforce integration for Kaltura Events allows you to receive and sync data on your event registrants and attendees from Kaltura to your Salesforce account.

Using Kaltura Salesforce integration each registrant is sent to Salesforce as a lead with their registration information which can be later updated with their attendance and engagement data.

To connect your Kaltura account to Salesforce you will first need to create an integration on your account level and then you can connect it to the different events you or your colleagues create.

## Before you start

- Make sure to follow the steps detailed on https://knowledge.kaltura.com/help/kalturadata-sharing-integration-for-salesforce-how-to-set-up-salesforce for a one time setup of campaign members custom field, statuses, and custom object for engagement data.
- For each event registration form, you will map the fields to your Salesforce lead record. Therefore, you need to create an integration per event template. For example, if you have five event templates, you need to create five integrations and map the different fields on your registration form to your Salesforce lead record. Once the integration is set for the template, you can use it on all events created from this template.
- Make sure you map ALL the required fields on your Salesforce lead form so that leads will be submitted successfully.

# Integration settings

There are two levels of integration settings on the Kaltura Events management interface.

- 1. Account Level
- 2. Event Level

#### Account level

The account level may be set up so that you can connect different events to use for the Salesforce integration.

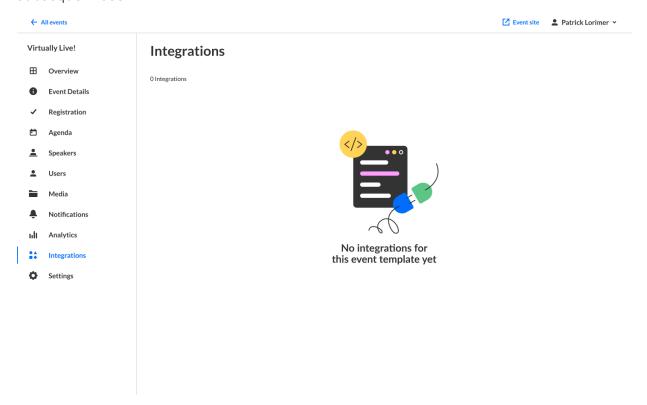


## Set up the Salesforce integration on the account Level

Each integration needs to map the registration form fields to the lead records on Salesforce. Each Kaltura Events registration form is set up by the template per event.

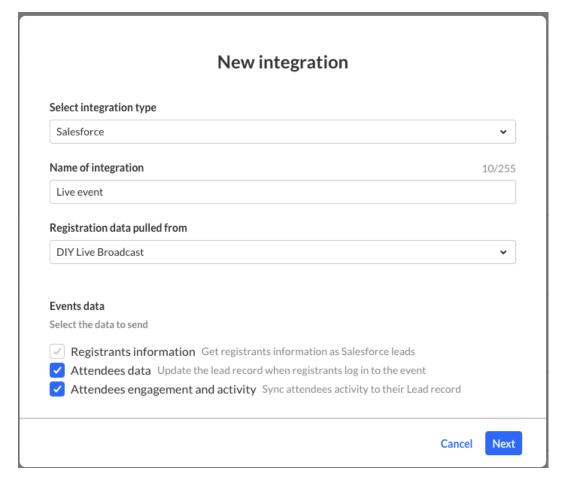
#### To set up an integration

- 1. On the Kaltura Events screen navigate to the Integrations tab.
- 2. Click **Add Integration**. The first time you view this tab, the list is empty. A list of other existing integrations that were created for this account/partner are displayed after subsequent use.



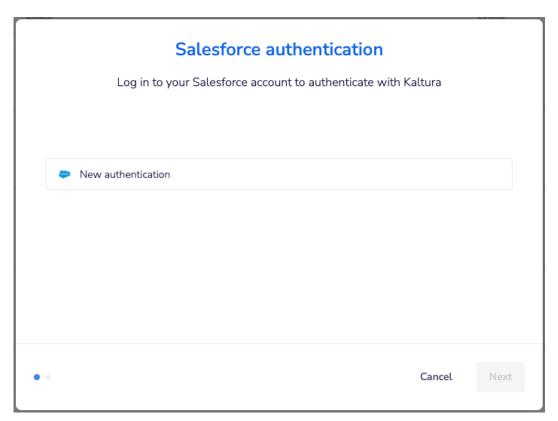
The New Integration window is displayed.



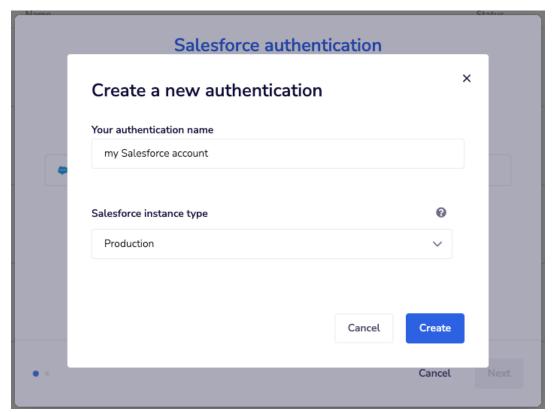


- 3. Select integration type, Salesforce
- 4. Enter a **Name** for the integration. We recommend using a descriptive name, for example Interactive Salesforce Integration.
- 5. Select the event template **Data Origin Template**. Each event template has its own registration form and needs to be created as separate integration.
- 6. Select the Kaltura Events Data you would like to send to Salesforce.
  - Registrants Information (lead or registrants' information) Checked by default to get registrants information as Salesforce leads. The registrant information is mandatory. That is the part that creates the lead in Salesforce.
  - **Attendees Data -** Check to update the lead record that was created when registrants login to the event. The lead record is updated with the attendants information.
  - Attendees Engagement and Activity Check to be able to sync attendees
    activities to their lead record. This process is manual. When the session is over and
    event organizers want to obtain attendees' engagement information they may click
    Sync Engagement Data to update the lead with their engagement data such as
    viewing rate or reactions.
- 7. Click Next.
- 8. Click **New authentication.** This is done once, and then your account will be auto selected and you can just click **Next.**



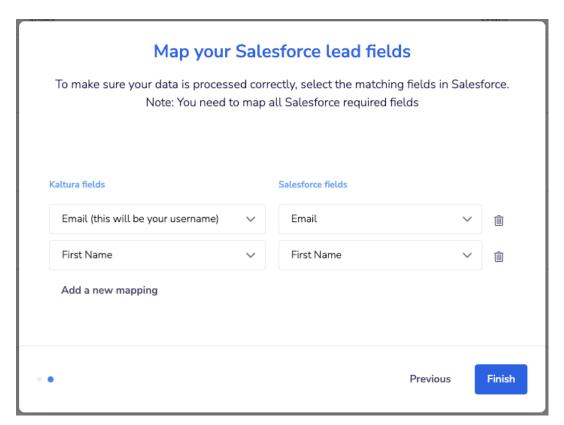


9. Click **Create** and log in to your Salesforce account and allow required permissions to authenticate with Kaltura.



10. Map the different fields on Kaltura registration form to Salesforce Lead fields.





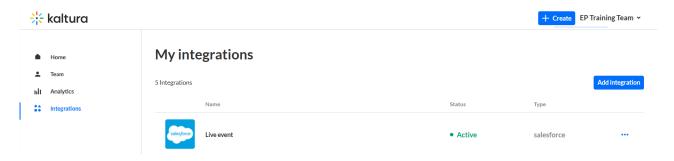
For example, first name, last name, email, and company. These fields must be mapped to a Salesforce record.

#### 11. Click Finish.



Salesforce has required fields that Kaltura must be aware of so the leads will be submitted successfully. The admin must make sure Salesforce required fields are mapped to Kaltura fields and comply with any other validation rules set on their Salesforce account.

The new integration is displayed.

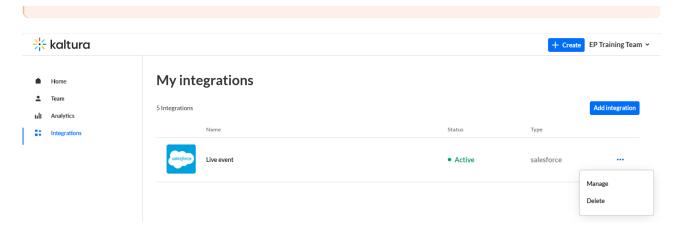


You can then manage the integration in case you need to edit the information or delete it completely.



Deleting an integration is only available if the integration is not yet enabled on an event.





Other integrations will eventually be added, and the screen will display multiple integrations.

Each integration is different per the event template/registration form. Only Active integrations may be enabled on events. If an integration is disabled - you may have missing information on the integration, such as incomplete field mapping.

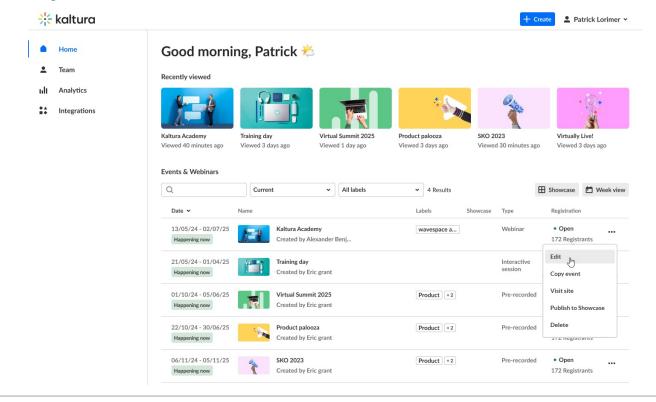


Note: Integrations are not enabled until you enable the integration per event. This process sets the grounds for the event organizer(s) to turn it on.

### **Event Level**

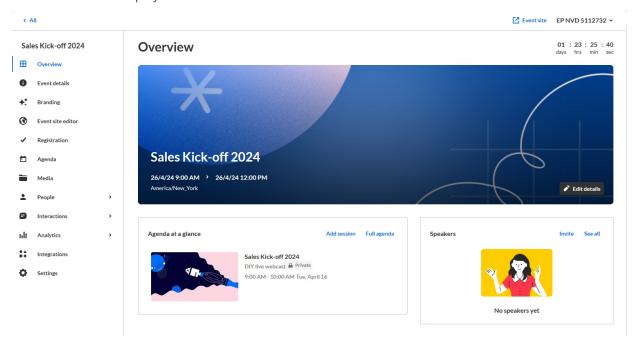
To setup a Kaltura Salesforce integration for a specific event

1. From the event list, Select Edit from the actions menu to edit the event to which you would like to add the integration.

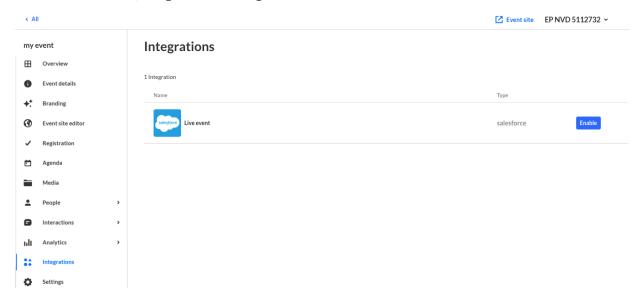




The Event window displays.



2. On the Event window, navigate to the Integrations tab.



Now that you are you on a specific event, you will only see one integration created from the template you are using. For example, Interactive Session template.

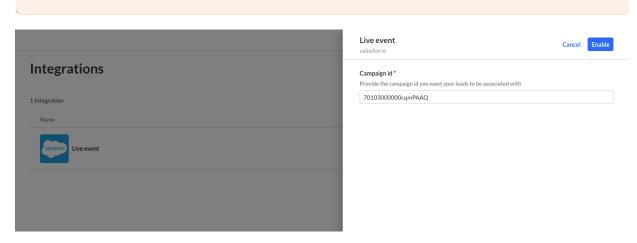
- 3. Click **Enable** to enable the desired integration.
- 4. Enter the **Campaign id**. This will associate the leads to their relevant program on Salesforce.



You can find the Campaign id in the URL when you have the campaign selected. For example,

https://xxxxxx.lightning.force.com/lightning/r/Campaign/70103000000cqmPAAQ/view, 70103000000cqmPAAQ is your campaign ID.

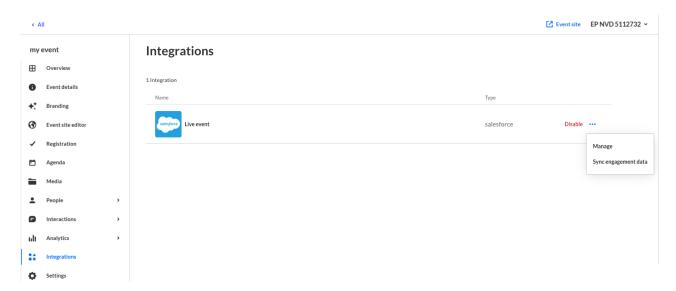




5. Click Enable.

## Manage or Sync Engagement Data

After the integration is enabled, you may Disable, Manage or Sync engagement data.



- 1. Click **Disable** to disable an integration. Disabling an integration stops the data synchronization to Salesforce.
- 2. Click **Manage** to edit the additional info / Salesforce identifiers (e.g., campaign/program ID) for this event.
- 3. Click **Sync engagement data** to send attendees engagement data and update the lead with additional insights once the event is over.



The Data Sync is active only for Simulive or Live entries and will be added to Interactive Sessions in the future.

4. For more information about the Salesforce Integration, see Kaltura Data Sharing



Connector for Salesforce.