

Salesforce integration for Kaltura Events

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 This article is designated for administrators.

About

Salesforce integration for Kaltura Events allows you to receive and sync data on your event registrants and attendees from Kaltura to your Salesforce account.

Using Kaltura Salesforce integration each registrant is sent to Salesforce as a lead with their registration information which can be later updated with their attendance and engagement data.

To connect your Kaltura account to Salesforce you will first need to create an integration on your account level and then you can connect it to the different events you or your colleagues create.

Before you start

- Make sure to follow the steps detailed on <https://knowledge.kaltura.com/help/kaltura-data-sharing-integration-for-salesforce-how-to-set-up-salesforce> for a one time setup of campaign members custom field, statuses, and custom object for engagement data.
- For each event registration form, you will map the fields to your Salesforce lead record. Therefore, you need to create an integration per event template. For example, if you have five event templates, you need to create five integrations and map the different fields on your registration form to your Salesforce lead record. Once the integration is set for the template, you can use it on all events created from this template.
- Make sure you map **ALL** the required fields on your Salesforce lead form so that leads will be submitted successfully.

Integration settings

There are two levels of integration settings on the Kaltura Events management interface.

1. Account Level
2. Event Level

Account level

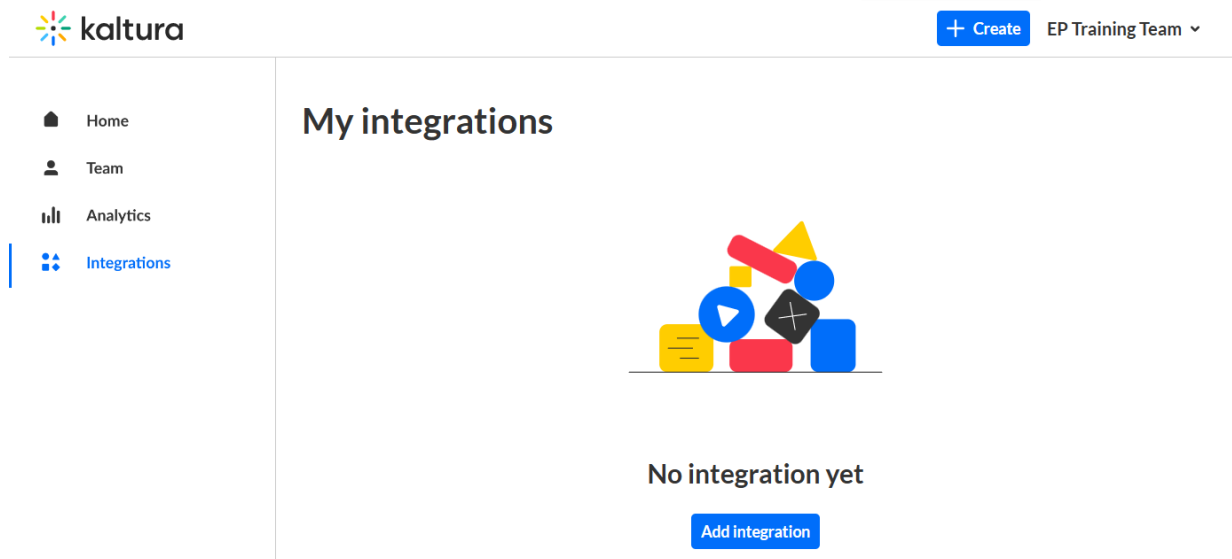
The account level may be set up so that you can connect different events to use for the Salesforce integration.

Set up the Salesforce integration on the account Level

Each integration needs to map the registration form fields to the lead records on Salesforce. Each Kaltura Events registration form is set up by the template per event.

To set up an integration

1. On the Kaltura Events screen navigate to the **Integrations** tab.
2. Click **Add Integration**. The first time you view this tab, the list is empty. A list of other existing integrations that were created for this account/partner are displayed after subsequent use.



The New Integration window is displayed.

New integration

Select integration type

Salesforce▼

Name of integration 10/255

Live event

Registration data pulled from

DIY Live Broadcast▼

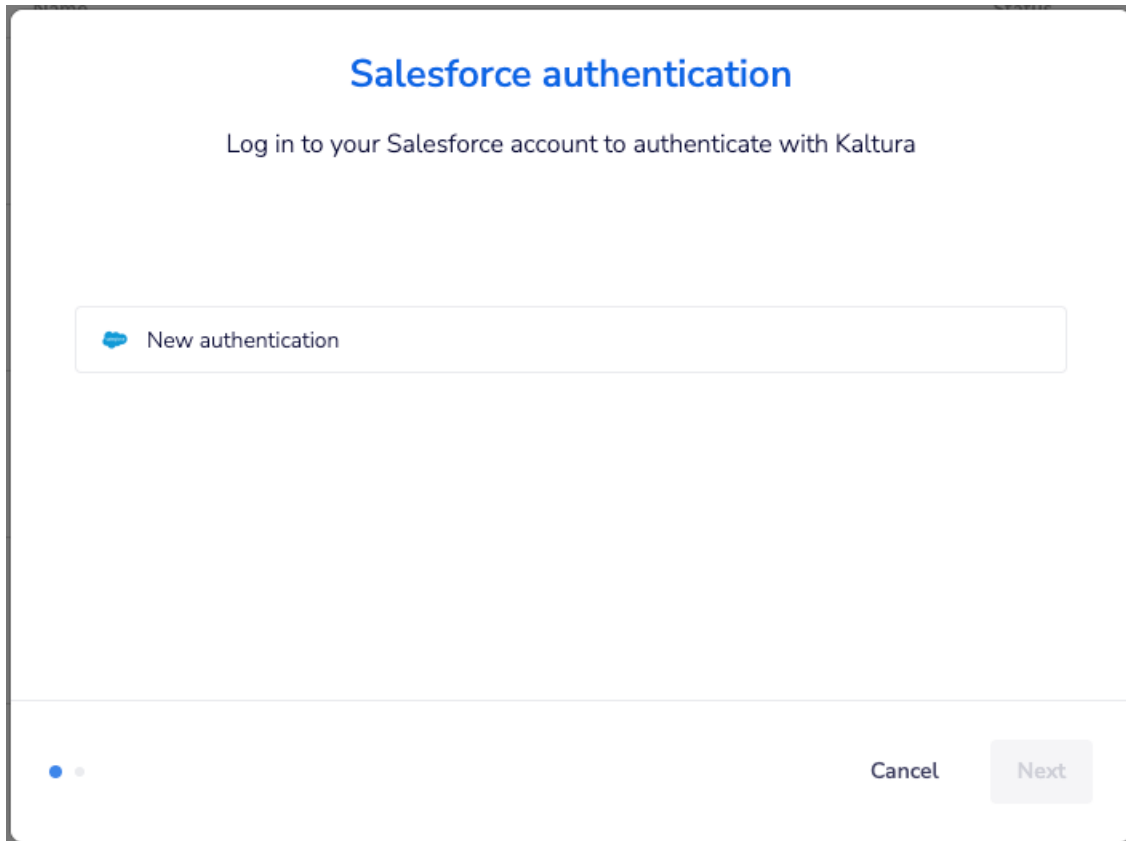
Events data
Select the data to send

- Registrants information** Get registrants information as Salesforce leads
- Attendees data** Update the lead record when registrants log in to the event
- Attendees engagement and activity** Sync attendees activity to their Lead record

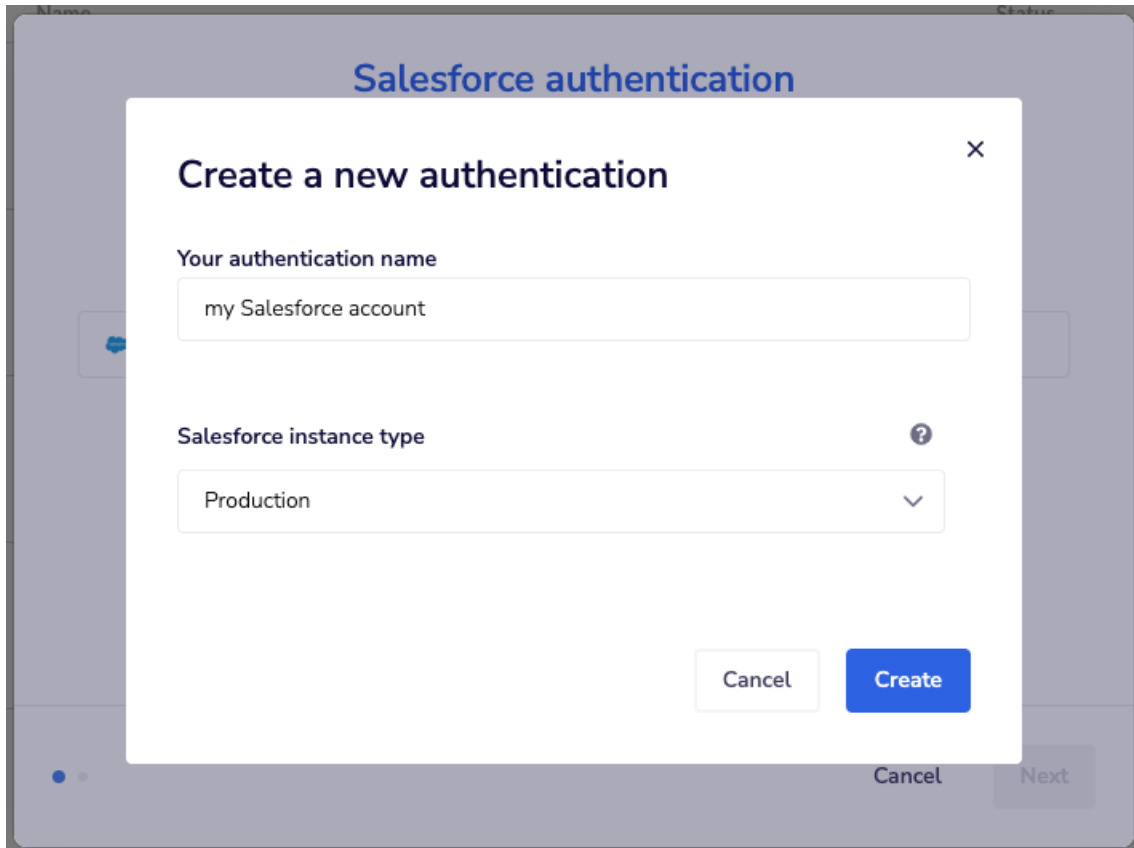
Cancel Next

3. Select integration type, **Salesforce**
4. Enter a **Name** for the integration. We recommend using a descriptive name, for example Interactive Salesforce Integration.
5. Select the event template **Data Origin Template**. Each event template has its own registration form and needs to be created as separate integration.
6. Select the Kaltura Events Data you would like to send to Salesforce.
 - **Registrants Information** - (lead or registrants' information) Checked by default to get registrants information as Salesforce leads. The registrant information is mandatory. That is the part that creates the lead in Salesforce.
 - **Attendees Data** - Check to update the lead record that was created when registrants login to the event. The lead record is updated with the attendants information.
 - **Attendees Engagement and Activity** - Check to be able to sync attendees activities to their lead record. This process is manual. When the session is over and event organizers want to obtain attendees' engagement information they may click Sync Engagement Data to update the lead with their engagement data such as viewing rate or reactions.
7. Click **Next**.

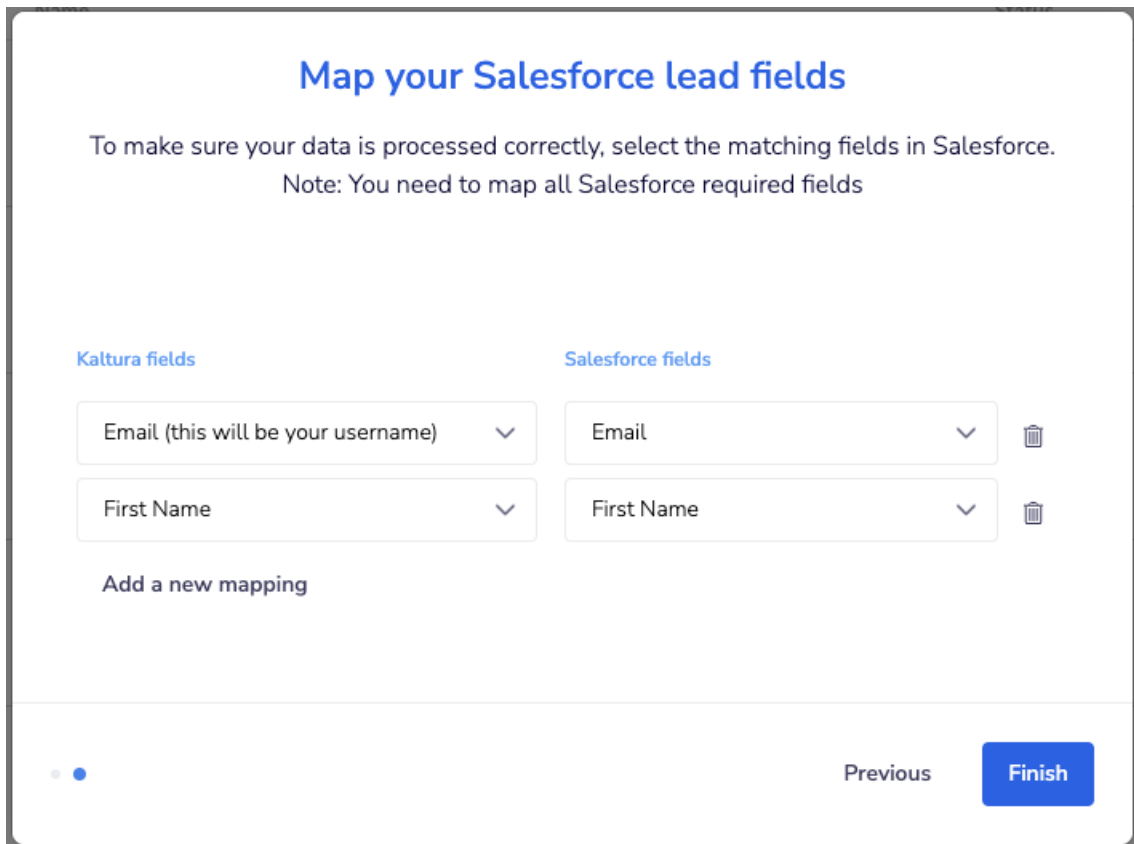
8. Click **New authentication**. This is done once, and then your account will be auto selected and you can just click **Next**.



9. Click **Create** and log in to your Salesforce account and allow required permissions to authenticate with Kaltura.




10. Map the different fields on Kaltura registration form to Salesforce Lead fields.

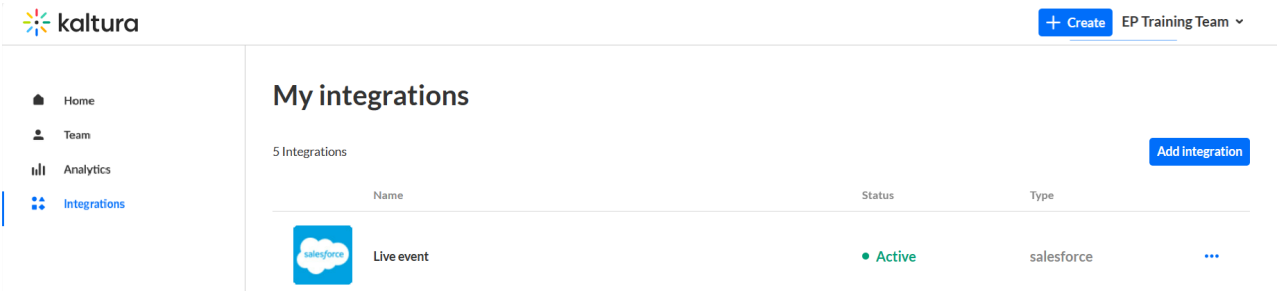


For example, first name, last name, email, and company. These fields must be mapped to a Salesforce record.


11. Click **Finish**.

 Salesforce has required fields that Kaltura must be aware of so the leads will be submitted successfully. The admin must make sure Salesforce required fields are mapped to Kaltura fields and comply with any other validation rules set on their Salesforce account.

The new integration is displayed.




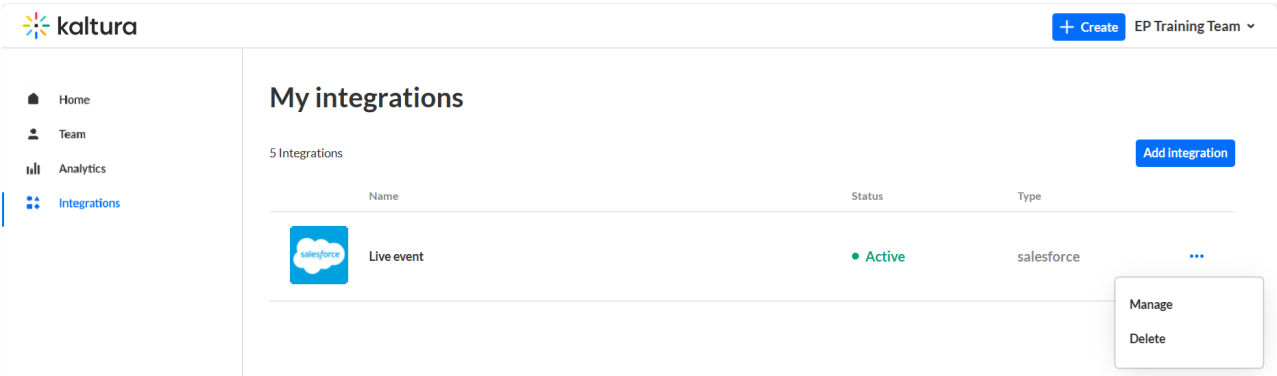
The screenshot shows the Kaltura interface with a sidebar on the left containing 'Home', 'Team', 'Analytics', and 'Integrations'. The main content area is titled 'My integrations' and shows '5 Integrations'. A table lists the integrations:

Name	Status	Type
 Live event	● Active	salesforce

An 'Add Integration' button is visible in the top right corner of the table area.

You can then manage the integration in case you need to edit the information or delete it completely.


 Deleting an integration is only available if the integration is not yet enabled on an event.



This screenshot is similar to the previous one, but a dropdown menu is open for the 'Live event' integration, showing two options: 'Manage' and 'Delete'.

Other integrations will eventually be added, and the screen will display multiple integrations.

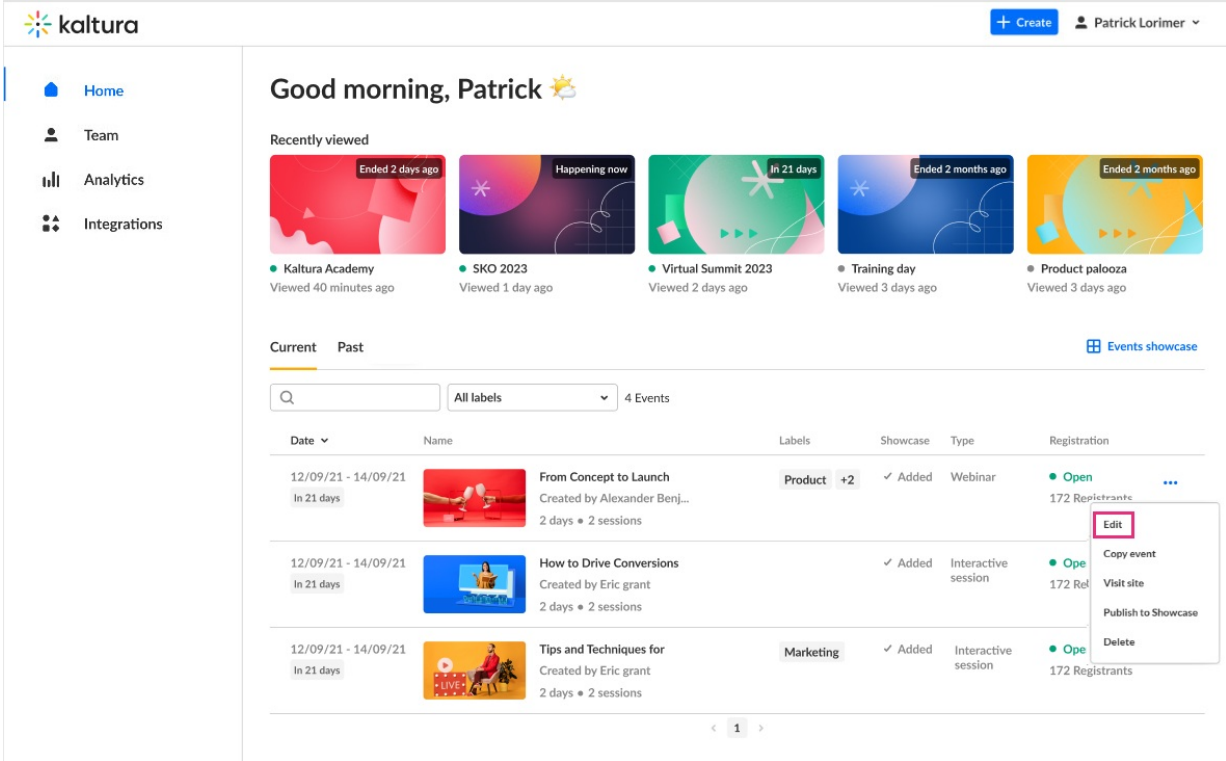
Each integration is different per the event template/registration form. Only Active integrations may be enabled on events. If an integration is disabled - you may have missing information on the integration, such as incomplete field mapping.

 Note: Integrations are not enabled until you enable the integration per event. This process sets the grounds for the event organizer(s) to turn it on.

Event Level

To setup a Kaltura Salesforce integration for a specific event

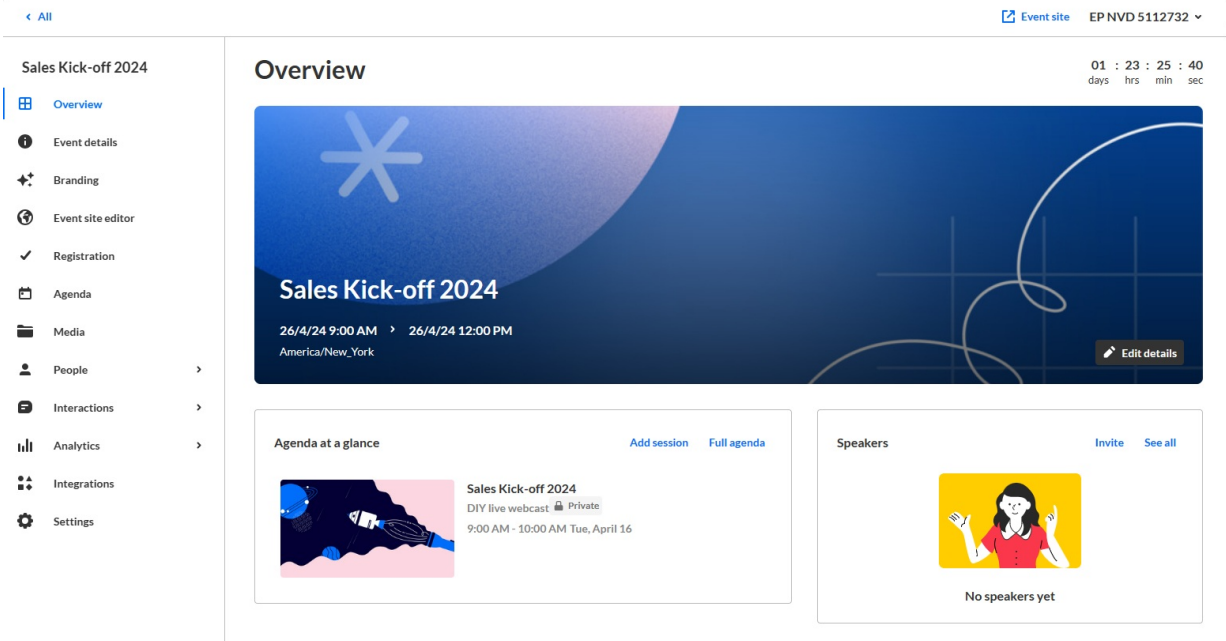
1. From the event list, Select Edit from the actions menu to edit the event to which you would like to add the integration.



The screenshot shows the Kaltura dashboard interface. On the left is a navigation sidebar with options: Home, Team, Analytics, and Integrations. The main content area displays a greeting "Good morning, Patrick" and a "Recently viewed" section with five event cards. Below this is a table of "Current" events. The first event, "From Concept to Launch", has an actions menu open with the "Edit" button highlighted. Other events in the list include "How to Drive Conversions" and "Tips and Techniques for".

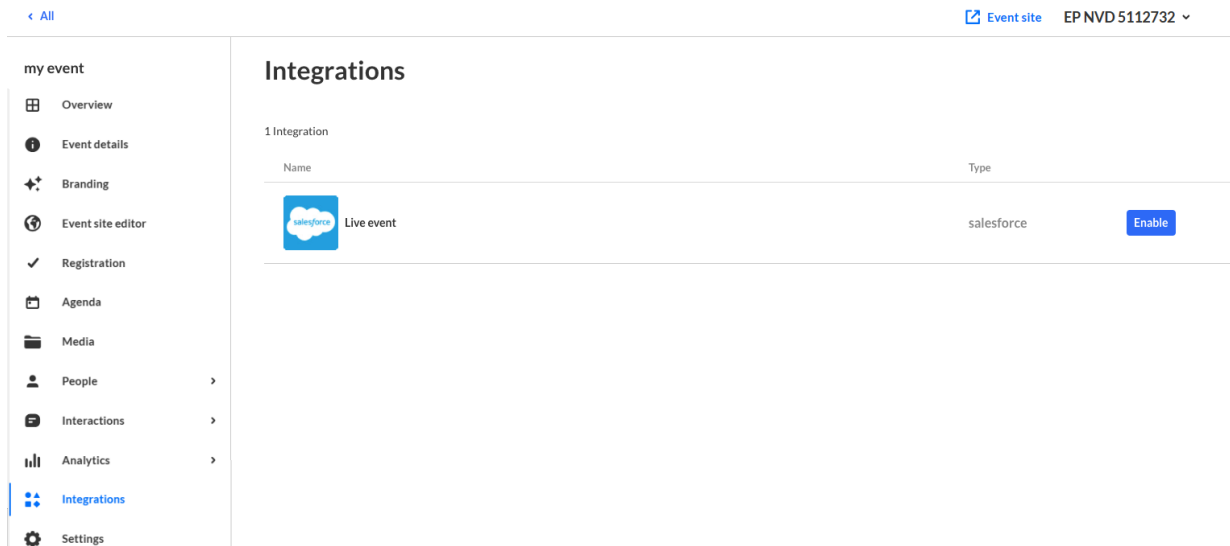
Date	Name	Labels	Showcase	Type	Registration
12/09/21 - 14/09/21 In 21 days	From Concept to Launch Created by Alexander Benj... 2 days • 2 sessions	Product +2	✓ Added	Webinar	Open 172 Registrants
12/09/21 - 14/09/21 In 21 days	How to Drive Conversions Created by Eric grant 2 days • 2 sessions		✓ Added	Interactive session	Open 172 Registrants
12/09/21 - 14/09/21 In 21 days	Tips and Techniques for Created by Eric grant 2 days • 2 sessions	Marketing	✓ Added	Interactive session	Open 172 Registrants

The Event window displays.




The screenshot shows the "Event site" for "Sales Kick-off 2024". The left sidebar lists various management options: Overview, Event details, Branding, Event site editor, Registration, Agenda, Media, People, Interactions, Analytics, Integrations, and Settings. The main area is titled "Overview" and features a large banner for the event. Below the banner are two sections: "Agenda at a glance" showing a session for "Sales Kick-off 2024" and "Speakers" which currently shows "No speakers yet".

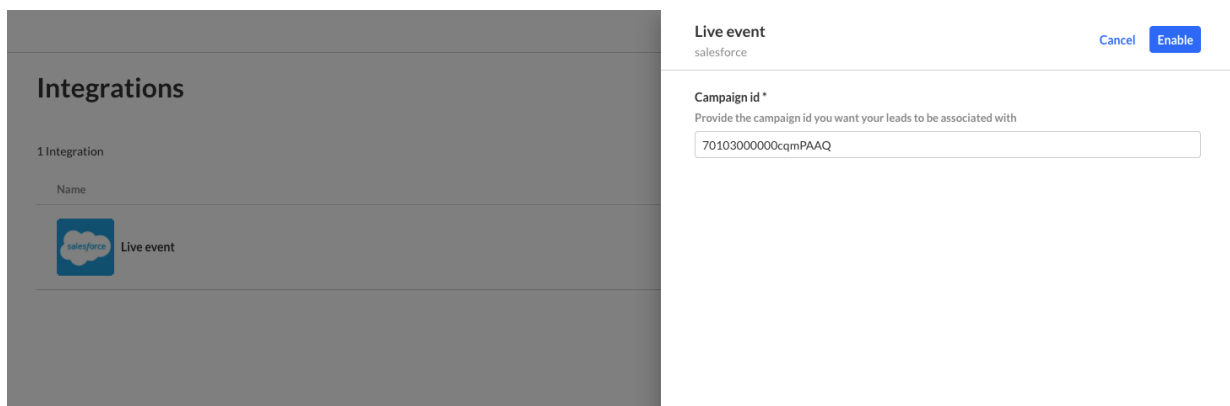
2. On the Event window, navigate to the **Integrations** tab.



Now that you are on a specific event, you will only see one integration created from the template you are using. For example, Interactive Session template.

3. Click **Enable** to enable the desired integration.
4. Enter the **Campaign id**. This will associate the leads to their relevant program on Salesforce.

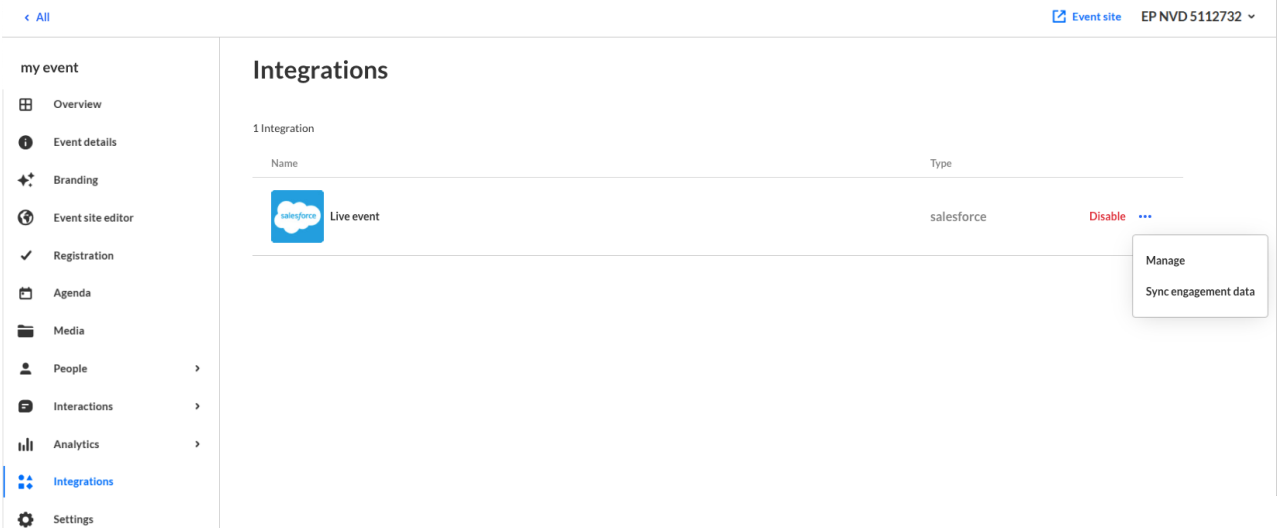
 You can find the Campaign id in the URL when you have the campaign selected. For example, <https://xxxxxx.lightning.force.com/lightning/r/Campaign/70103000000ccqmPAAQ/view>, 70103000000ccqmPAAQ is your campaign ID.




5. Click **Enable**.

Manage or Sync Engagement Data

After the integration is enabled, you may Disable, Manage or Sync engagement data.



1. Click **Disable** to disable an integration. Disabling an integration stops the data synchronization to Salesforce.
2. Click **Manage** to edit the additional info / Salesforce identifiers (e.g., campaign/program ID) for this event.
3. Click **Sync engagement data** - to send attendees engagement data and update the lead with additional insights once the event is over.

 The Data Sync is active only for Simulive or Live entries and will be added to Interactive Sessions in the future.

4. For more information about the Salesforce Integration, see [Kaltura Data Sharing Connector for Salesforce](#).