

Marketo integration for Kaltura Events

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 This article is designated for administrators.

About

Marketo integration for Kaltura Events allows you to receive and sync data on your event registrants and attendees from Kaltura to your Marketo account.

Kaltura Marketo integration supports program based leads. Each registrant is sent to Marketo as a lead with their registration information which can be later updated with their attendance and engagement data.

To connect your Kaltura account to Marketo you will first need to create an integration on your account level and then you can connect it to the different events you or your colleagues create.

Before you start

- Marketo needs to be set up with the channel, program, custom activity mapping and API user. Follow <https://knowledge.kaltura.com/help/kaltura-data-sharing-connector-for-adobe-marketo> to create and validate the setup in Marketo.
- For the first integration you create you will need your Marketo account's API endpoint domain, Client ID, and Client Secret. Be certain you have them before starting
- For each event registration form, you will map the fields to your Marketo lead record. Therefore, you need to create an integration per event template. For example, if you have five event templates, you need to create five integrations and map the different fields on your registration form to your Marketo lead record. Once the integration is set for the template, you can use it on all events created from this template.
- Make sure you map **ALL** the required fields on your Marketo lead form so that leads will be submitted successfully.

Integration settings

There are two levels of integration settings on the Kaltura Events management interface.

1. Account Level
2. Event Level

Account level

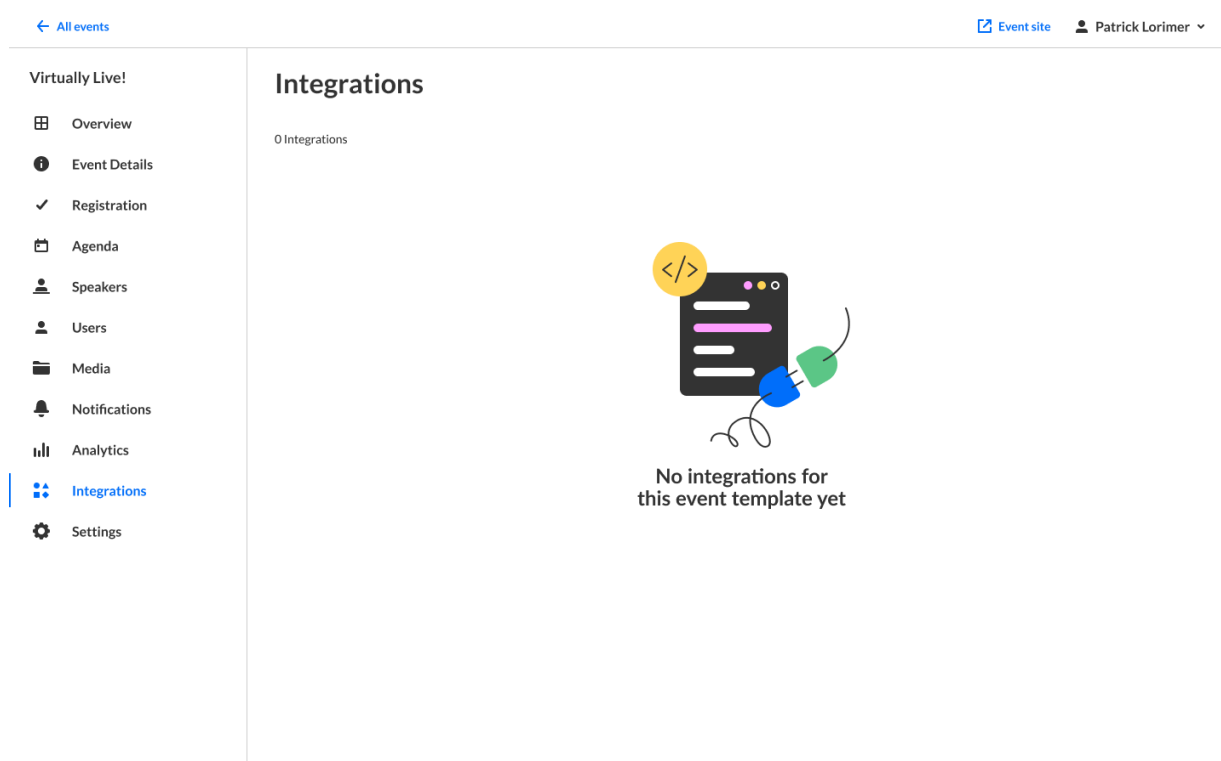
The account level may be set up so that you can connect different events to use for the Marketo integration.

Set up the Marketo integration on the account level

Each integration needs to map the registration form fields to the lead records on Marketo. Each Kaltura Events registration form is set up by the template per event.

To set up an integration

1. On the Kaltura Events screen navigate to the **Integrations** tab.
2. Click **Add Integration**. The first time you view this tab, the list is empty. A list of other existing integrations that were created for this account/partner are displayed after subsequent use.



The New Integration window is displayed.

New integration

Select integration type

Marketo - Program Based ▼

Name of integration 0/255

Choose a descriptive name

Registration data pulled from

Select ▼

Events data

Select the data to send

☒ **Registrants information** Get registrants information as Marketo leads

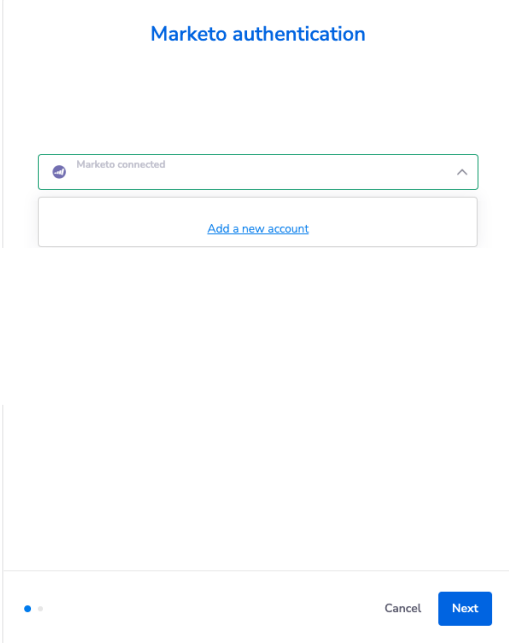
☐ **Attendees data** Update the lead record when registrants log in to the event

☐ **Attendees engagement and activity** Sync attendees activity to their Lead record

Cancel
Next

3. Select integration type, **Marketo**
4. Enter a **Name** for the integration. We recommend using a descriptive name, for example Webinar Marketo Integration.
5. Select the event template **Data Origin Template**. Each event template has its own registration form and needs to be created as separate integration.
6. Select the Kaltura Events Data you would like to send to Marketo
 - **Registrants Information** - (lead or registrants information) Checked by default to get registrants information as Marketo leads. The registrant information is mandatory. That is the part that creates the lead in Marketo.
 - **Attendees Data** - Check to update the lead record that was created when registrants login to the event. The lead record is updated with the attendants information.
 - **Attendees Engagement and Activity** - Check to be able to sync attendees activities to their lead record. This process is manual. When the session is over and event organizers want to obtain attendees' engagement information they may click Sync Engagement Data to update the lead with their engagement data such as viewing rate or reactions.

7. Click **Next**.
8. Click **Add a new account** and enter your Marketo account authentication details (API endpoint domain, Client ID, and Client Secret). This is done once, and then your account will be auto selected and you can just click **Next**.



The image shows a 'Marketo authentication' dialog box. At the top, it says 'Marketo authentication'. Below that is a dropdown menu with 'Marketo connected' and an upward arrow. Under the dropdown is a button labeled 'Add a new account'. At the bottom of the dialog, there is a progress indicator with a single blue dot, and two buttons: 'Cancel' and 'Next'.

9. Map the different fields on Kaltura registration form to Marketo Lead fields.

Map your Marketo fields

Kaltura Fields

Choose an option ▼

Marketo fields

Choose an option ▼

🗑️

[Add a new mapping](#)

Previous

Finish

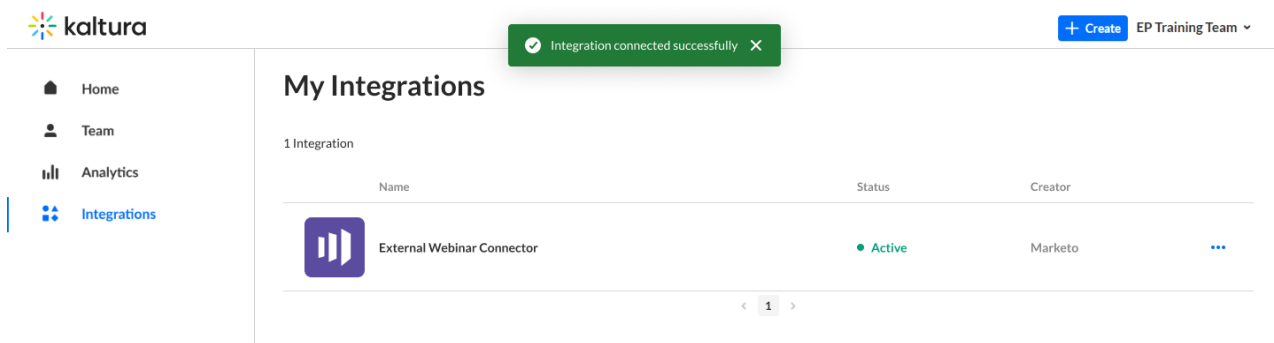
For example, first name, last name, email, and company. These fields must be mapped to a Marketo record.

10. Click **Finish**.



Marketo has required fields that Kaltura must be aware of so the Leads will be submitted successfully. The admin needs to make sure Marketo required fields are mapped to Kaltura fields.

The new integration is displayed.




Integration connected successfully X

+ Create EP Training Team

My Integrations

1 Integration

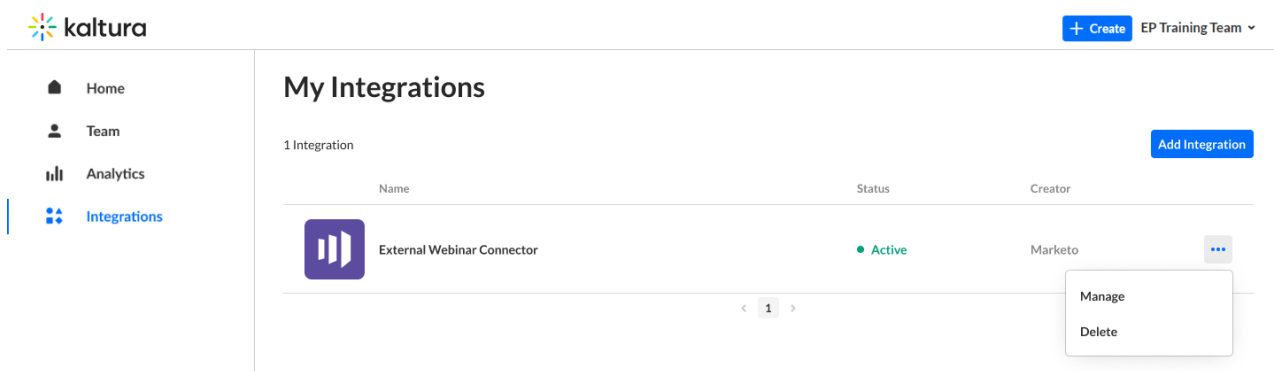
Name	Status	Creator
 External Webinar Connector	Active	Marketo

< 1 >

You can then manage the integration in case you need to edit the info or delete it completely.



Deleting an integration is only available if the integration is not yet enabled on an event.




+ Create EP Training Team

My Integrations

1 Integration

Add Integration

Name	Status	Creator
 External Webinar Connector	Active	Marketo

< 1 >

- Manage
- Delete

Other integrations will eventually be added and the screen will display multiple integrations.

Each integration is different per the event template/registration form. Only Active integrations may be enabled on events. If an integration is disabled - you may have missing information on the integration, such as incomplete field mapping.




Note: Integrations are not enabled until you enable the integration per event. This process sets the grounds for the event organizer(s) to turn it on.

Event level

To setup a Kaltura Marketo integration for a specific event

1. From the event list, Select **Edit** from the actions menu to edit the event to which you would like to add the integration.

 kaltura

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[Team](#)
[Analytics](#)
[Integrations](#)

Good morning, Patrick 🌞

Recently viewed

Kaltura Academy
Viewed 40 minutes ago

Training day
Viewed 3 days ago

Virtual Summit 2025
Viewed 1 day ago

Product palooza
Viewed 3 days ago

SKO 2023
Viewed 30 minutes ago

Virtually Live!
Viewed 3 days ago

Events & Webinars






Current

All labels

4 Results

Showcase

Week view

Date	Name	Labels	Showcase	Type	Registration
13/05/24 - 02/07/25 Happening now	 Kaltura Academy Created by Alexander Benj...	wavespace a...		Webinar	<div>Open</div> <div>172 Registrants</div> <div>...</div>
21/05/24 - 01/04/25 Happening now	 Training day Created by Eric grant			Interactive session	<div>Edit</div> <div>Copy event</div> <div>Visit site</div> <div>Publish to Showcase</div> <div>Delete</div>
01/10/24 - 05/06/25 Happening now	 Virtual Summit 2025 Created by Eric grant	Product +2		Pre-recorded	
22/10/24 - 30/06/25 Happening now	 Product palooza Created by Eric grant	Product +2		Pre-recorded	
06/11/24 - 05/11/25 Happening now	 SKO 2023 Created by Eric grant	Product +2		Pre-recorded	<div>Open</div> <div>172 Registrants</div> <div>...</div>

The Event window displays.

[All](#)

Event site

EPNVD 5112732


Sales Kick-off 2024

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[Event details](#)
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[Event site editor](#)
[Registration](#)
[Agenda](#)
[Media](#)
[People](#)
[Interactions](#)
[Analytics](#)
[Integrations](#)
[Settings](#)

Overview

01 : 23 : 25 : 40

days hrs min sec




Sales Kick-off 2024
 26/4/24 9:00 AM - 26/4/24 12:00 PM
 America/New_York

Edit details

Agenda at a glance

Add session

Full agenda




Sales Kick-off 2024
 DIY live webcast Private
 9:00 AM - 10:00 AM Tue, April 16

Speakers

Invite

See all



No speakers yet

- On the Event window, navigate to the **Integrations** tab. Now that you are on a specific event, you will only see one integration created from the template you are using. For example, Interactive Session template.
- Click **Enable**.


[← All](#)
[Event Site](#)
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Sales Kick-off 2023

- Overview
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- Analytics >
- Integrations**
- Settings

Integrations

1 Integration

Name	Creator
 External Webinar Connector	Marketo Enable

- Enter the **Program Name** and **Program id**. This will associate the leads to their relevant program on Marketo.



Program Name must be the **exact name** from Marketo. For instance, the Program Name in the image below is 'External Webinar Connector'. The **Program id** must **only include numbers**. You can find the Program id in the URL when you have the program selected in Marketing Activities. It is the *first contiguous set of numbers in the final path of* the URL. Only the numbers, no other characters. For instance, the Program id is 2459 in the URL 'https://app-sj01.marketo.com/#PG2459A1'.

External Webinar Connector

Cancel
Enable

Marketo

Program Name *
 Provide the program name you want your leads to be associated with

Program id *
 Provide the program id you want your leads to be associated with

5. Click **Enable**.

Manage or sync engagement data

After the integration is enabled you may Disable, Manage or Sync engagement data.

[← All](#)

[Event Site](#)

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Sales Kick-off 2023

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Integrations

Settings

Integrations

1 Integration

Name	Creator
 <div>External Webinar Connector</div>	Marketto <div> Disable ... </div> <div> Manage Sync engagement data </div>

1. Click **Disable** to disable an integration. Disabling an integration stops the data synchronization to Marketo
2. Click **Manage** to edit the additional info / Marketo identifiers (e.g., campaign/program ID) for this event.

3. Click **Sync engagement data** - to send attendees engagement data and update the lead with additional insights once the event is over.



The Data Sync is active only for Simulive or Live entries and will be added to Interactive Sessions in the future.

4. For more information about the Marketo Integration, see [Kaltura Data Sharing Connector for Adobe Marketo](#).
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